#### September 2019

### LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Grouped Offices

Rank	Company	Offices	Units	Share
1	KELLER WILLIAMS	12	366	17.8
2	METRO FIRST	9	111	5.4
3	METRO BROKERS	28	92	4.5
4	BERKSHIRE HATHAWAY	9	92	4.5
5	RE / MAX	14	90	4.4
6	CHURCHILL BROWN	3	64	3.1
7	CENTURY 21	12	63	3.1
8	KEVO PROPERTIES	3	60	2.9
9	COLDWELL BANKER	8	44	2.1
10	EXP REALTY	2	36	1.8
11	CHAMBERLAIN REALTY	2	31	1.5
12	PRINCIPAL DEVELOP	1	27	1.3
	All Others		975	47.5
	Grand Total		2,051	100.0

#### September 2019

### LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Grouped Offices

Rank	Company	Offices	Dollars	Share
1	KELLER WILLIAMS	12	85,883,384	19.8
2	CHURCHILL BROWN	3	23,962,932	5.5
3	METRO FIRST	9	20,741,911	4.8
4	METRO BROKERS	28	20,427,536	4.7
5	BERKSHIRE HATHAWAY	9	19,387,549	4.5
6	RE / MAX	14	18,541,050	4.3
7	CENTURY 21	12	10,227,530	2.4
8	KEVO PROPERTIES	3	10,223,265	2.4
9	COLDWELL BANKER	8	7,810,299	1.8
10	EXP REALTY	2	7,756,550	1.8
11	PRINCIPAL DEVELOP	1	6,163,318	1.4
12	OKCMAR	2	6,096,234	1.4
	All Others	_	196,740,223	45.3
	Grand Total	=	433,961,781	100.0

#### September 2019

## SALES SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Grouped Offices

Rank	Company	Offices	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	358	17.5
2	METRO FIRST	9	135	6.6
3	BERKSHIRE HATHAWAY	9	108	5.3
4	METRO BROKERS	28	82	4.0
5	RE / MAX	14	81	3.9
6	CENTURY 21	12	78	3.8
7	CHAMBERLAIN REALTY	2	56	2.7
8	OKCMAR	2	54	2.6
9	EXP REALTY	2	52	2.5
10	COLDWELL BANKER	8	51	2.5
11	KEVO PROPERTIES	3	42	2.0
12	WHITTINGTON REALTY	1	41	2.0
	All Others		913	44.5
	Grand Total		2,051	100.0

#### September 2019

## SALES SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Grouped Offices

Rank	Company	Offices	Dollars	Share
1	KELLER WILLIAMS	12	87,382,337	20.1
2	METRO FIRST	9	27,090,381	6.2
3	BERKSHIRE HATHAWAY	9	22,420,332	5.2
4	METRO BROKERS	28	16,489,090	3.8
5	RE / MAX	14	16,478,750	3.8
6	CENTURY 21	12	12,905,719	3.0
7	CHURCHILL BROWN	3	12,443,575	2.9
8	CHAMBERLAIN REALTY	2	10,818,787	2.5
9	OKCMAR	2	10,686,757	2.5
10	EXP REALTY	2	9,914,426	2.3
11	COLDWELL BANKER	8	9,704,780	2.2
12	WHITTINGTON REALTY	1	8,972,677	2.1
	All Others	_	188,654,170	43.5
	Grand Total	=	433,961,781	100.0

#### September 2019

### LISTING & SALES - UNITS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Grouped Offices

Rank	Company	Offices	Units_	Share
1	KELLER WILLIAMS	12	724	17.6
2	METRO FIRST	9	246	6.0
3	BERKSHIRE HATHAWAY	9	200	4.9
4	METRO BROKERS	28	174	4.2
5	RE / MAX	14	171	4.2
6	CENTURY 21	12	141	3.4
7	KEVO PROPERTIES	3	102	2.5
8	CHURCHILL BROWN	3	96	2.3
9	COLDWELL BANKER	8	95	2.3
10	EXP REALTY	2	88	2.1
11	CHAMBERLAIN REALTY	2	87	2.1
12	OKCMAR	2	70	1.7
	All Others		1,908	46.5
	Grand Total		4,102	100.0

#### September 2019

### LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Grouped Offices

Rank	Company	Offices	Dollars	Average	Share
1	KELLER WILLIAMS	12	173,265,721	239,317	20.0
2	METRO FIRST	9	47,832,292	194,440	5.5
3	BERKSHIRE HATHAWAY	9	41,807,881	209,039	4.8
4	METRO BROKERS	28	36,916,626	212,165	4.3
5	CHURCHILL BROWN	3	36,406,507	379,234	4.2
6	RE / MAX	14	35,019,800	204,794	4.0
7	CENTURY 21	12	23,133,249	164,066	2.7
8	KEVO PROPERTIES	3	18,820,133	184,511	2.2
9	EXP REALTY	2	17,670,976	200,807	2.0
10	COLDWELL BANKER	8	17,515,079	184,369	2.0
11	OKCMAR	2	16,782,991	239,757	1.9
12	CHAMBERLAIN REALTY	2	16,547,087	190,196	1.9
	All Others	_	386,205,220	202,414	44.5
	Grand Total	=	867,923,562	211,585	100.0

#### September 2019

## LISTING SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Individual Offices

Rank	Company	Units	Share
1	KELLER WILLIAMS-NW	125	6.1
2	KELLER WILLIAMS-ED	88	4.3
3	KEVO PROP SHARTEL	59	2.9
4	METRO FIRST BRITTON	56	2.7
5	KELLER WILLIAMS-NP	48	2.3
6	KELLER WILLIAMS-GM	44	2.1
7	KELLER WILLIAMS-NOR	43	2.1
8	METRO B NORMAN MAIN	36	1.8
9	EXP REALTY	34	1.7
10	METRO FIRST GREENBRI	33	1.6
11	CHAMBERLAIN REALTY	31	1.5
12	CHURCHILL-B ED 33RD	29	1.4
	All Others	1,425	69.5
	Grand Total	2,051	100.0

#### September 2019

## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Individual Offices

Rank	Company	Dollars_	Share
1	KELLER WILLIAMS-NW	29,766,097	6.9
2	KELLER WILLIAMS-ED	23,084,943	5.3
3	CHURCHILL-B ED 33RD	13,584,232	3.1
4	KELLER WILLIAMS-NP	12,282,549	2.8
5	METRO FIRST BRITTON	10,780,550	2.5
6	KEVO PROP SHARTEL	9,883,524	2.3
7	KELLER WILLIAMS-NOR	R 9,867,300	
8	KELLER WILLIAMS-GM	8,287,195	1.9
9	METRO B NORMAN MAIN	7,566,795	1.7
10	EXP REALTY	7,440,350	1.7
11	BERKSHIRE HA N MAY	7,281,400	1.7
12	CHURCHILL-B ED LILAC	6,476,300	1.5
	All Others	287,660,546	66.3
	Grand Total	433,961,781	100.0

#### September 2019

### SALES SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Individual Offices

Rank	Company	Units	Share
1	KELLER WILLIAMS-NW	121	5.9
2	KELLER WILLIAMS-ED	94	4.6
3	METRO FIRST BRITTON	75	3.7
4	CHAMBERLAIN REALTY	56	2.7
5	OKCMAR	54	2.6
6	EXP REALTY	50	2.4
7	KELLER WILLIAMS-NP	46	2.2
8	KELLER WILLIAMS-NOR	43	2.1
9	WHITTINGTON REALTY	41	2.0
10	KEVO PROP SHARTEL	40	2.0
11	KELLER WILLIAMS-GM	40	2.0
12	BERKSHIRE HA YUKON	37	1.8
	All Others	1,354	66.0
	Grand Total	2,051	100.0

#### September 2019

## SALES SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Individual Offices

Rank	Company	Dollars	Share
1	KELLER WILLIAMS-NW	29,152,281	6.7
2	KELLER WILLIAMS-ED	27,363,461	6.3
3	METRO FIRST BRITTON	16,938,360	3.9
4	KELLER WILLIAMS-NP	12,689,578	2.9
5	CHAMBERLAIN REALTY	10,818,787	2.5
6	OKCMAR	10,686,757	2.5
7	EXP REALTY	9,644,426	2.2
8	WHITTINGTON REALTY	8,972,677	2.1
9	KELLER WILLIAMS-NOR	8,742,800	2.0
10	KEVO PROP SHARTEL	7,902,227	1.8
11	KELLER WILLIAMS-GM	7,247,167	1.7
12	BERKSHIRE HA YUKON	7,047,798	1.6
	All Others	276,755,462	63.8
	Grand Total	433,961,781	100.0

#### September 2019

## LISTING & SALES - UNITS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Individual Offices

Rank	Company	Units	Share
1	KELLER WILLIAMS-NW	246	6.0
2	KELLER WILLIAMS-ED	182	4.4
3	METRO FIRST BRITTON	131	3.2
4	KEVO PROP SHARTEL	99	2.4
5	KELLER WILLIAMS-NP	94	2.3
6	CHAMBERLAIN REALTY	87	2.1
7	KELLER WILLIAMS-NOR	86	2.1
8	EXP REALTY	84	2.0
9	KELLER WILLIAMS-GM	84	2.0
10	OKCMAR	70	1.7
11	METRO FIRST GREENBRI	69	1.7
12	WHITTINGTON REALTY	65	1.6
	All Others	2,805	68.4
	Grand Total	4,102	100.0

#### September 2019

## LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties In MLS Area All MLS Areas Individual Offices

Rank	Company	Dollars	Average	<u>Share</u>
1	KELLER WILLIAMS-NW	58,918,378	239,506	6.8
2	KELLER WILLIAMS-ED	50,448,404	277,189	5.8
3	METRO FIRST BRITTON	27,718,910	211,595	3.2
4	KELLER WILLIAMS-NP	24,972,127	265,661	2.9
5	KELLER WILLIAMS-NOR	18,610,100	216,397	2.1
6	CHURCHILL-B ED 33RD	18,360,920	426,998	2.1
7	KEVO PROP SHARTEL	17,785,751	179,654	2.0
8	EXP REALTY	17,084,776	203,390	2.0
9	OKCMAR	16,782,991	239,757	1.9
10	CHAMBERLAIN REALTY	16,547,087	190,196	1.9
11	KELLER WILLIAMS-GM	15,534,362	184,933	1.8
12	WHITTINGTON REALTY	13,791,377	212,175	1.6
	All Others	571,368,379	201,826	65.8
	Grand Total	867,923,562	211,585	100.0