

Contract Programming Associates

4th Quarter 2019

LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	13	1,050	17.9
2	METRO FIRST	9	281	4.8
3	BERKSHIRE HATHAWAY	10	267	4.6
4	RE / MAX	13	247	4.2
5	CENTURY 21	13	224	3.8
6	METRO BROKERS	29	217	3.7
7	KEVO PROPERTIES	3	160	2.7
8	CHURCHILL BROWN	3	145	2.5
9	COLDWELL BANKER	9	145	2.5
10	PREMIUM PROPERTY LLC	1	110	1.9
11	EXP REALTY	2	92	1.6
12	CENTRAL OK REAL EST	1	89	1.5
	All Others		2,823	48.3
	Grand Total		<u>5,850</u>	<u>100.0</u>

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LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties
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Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	13	246,622,070	20.1
2	METRO FIRST	9	52,456,806	4.3
3	RE / MAX	13	52,085,687	4.3
4	BERKSHIRE HATHAWAY	10	50,700,359	4.1
5	CHURCHILL BROWN	3	48,738,814	4.0
6	METRO BROKERS	29	47,208,280	3.9
7	CENTURY 21	13	40,396,548	3.3
8	PREMIUM PROPERTY LLC	1	32,367,970	2.6
9	KEVO PROPERTIES	3	29,748,502	2.4
10	COLDWELL BANKER	9	26,868,471	2.2
11	PRINCIPAL DEVELOP	1	20,145,491	1.6
12	EXP REALTY	2	18,375,849	1.5
	All Others		558,744,905	45.6
	Grand Total		<u>1,224,459,752</u>	<u>100.0</u>

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SALES SIDE - UNITS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	13	1,057	18.1
2	METRO FIRST	9	343	5.9
3	BERKSHIRE HATHAWAY	10	295	5.0
4	RE / MAX	13	243	4.2
5	CENTURY 21	13	236	4.0
6	METRO BROKERS	29	205	3.5
7	COLDWELL BANKER	9	191	3.3
8	OKCMAR	2	189	3.2
9	CHAMBERLAIN REALTY	2	149	2.5
10	KEVO PROPERTIES	3	133	2.3
11	EXP REALTY	2	127	2.2
12	CHURCHILL BROWN	3	107	1.8
	All Others		2,575	44.0
	Grand Total		5,850	100.0

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1	KELLER WILLIAMS	13	241,972,781	19.8
2	METRO FIRST	9	66,664,449	5.4
3	BERKSHIRE HATHAWAY	10	60,560,008	4.9
4	RE / MAX	13	52,832,674	4.3
5	METRO BROKERS	29	47,349,503	3.9
6	CENTURY 21	13	43,438,403	3.5
7	OKCMAR	2	38,186,141	3.1
8	COLDWELL BANKER	9	35,156,485	2.9
9	CHURCHILL BROWN	3	33,404,802	2.7
10	KEVO PROPERTIES	3	29,370,793	2.4
11	CHAMBERLAIN REALTY	2	29,187,663	2.4
12	EXP REALTY	2	22,362,619	1.8
	All Others		523,973,431	42.8
	Grand Total		<u>1,224,459,752</u>	<u>100.0</u>

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LISTING & SALES - UNITS OKC Entire MLS Database

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1	KELLER WILLIAMS	13	2,107	18.0
2	METRO FIRST	9	624	5.3
3	BERKSHIRE HATHAWAY	10	562	4.8
4	RE / MAX	13	490	4.2
5	CENTURY 21	13	460	3.9
6	METRO BROKERS	29	422	3.6
7	COLDWELL BANKER	9	336	2.9
8	KEVO PROPERTIES	3	293	2.5
9	CHURCHILL BROWN	3	252	2.2
10	CHAMBERLAIN REALTY	2	232	2.0
11	EXP REALTY	2	219	1.9
12	OKCMAR	2	210	1.8
	All Others		5,493	46.9
	Grand Total		<u>11,700</u>	<u>100.0</u>

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Closed Residential Properties
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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	KELLER WILLIAMS	13	488,594,851	231,891	20.0
2	METRO FIRST	9	119,121,255	190,899	4.9
3	BERKSHIRE HATHAWAY	10	111,260,367	197,972	4.5
4	RE / MAX	13	104,918,361	214,119	4.3
5	METRO BROKERS	29	94,557,783	224,071	3.9
6	CENTURY 21	13	83,834,951	182,250	3.4
7	CHURCHILL BROWN	3	82,143,616	325,967	3.4
8	COLDWELL BANKER	9	62,024,956	184,598	2.5
9	KEVO PROPERTIES	3	59,119,295	201,772	2.4
10	CHAMBERLAIN REALTY	2	45,128,445	194,519	1.8
11	OKCMAR	2	43,544,896	207,357	1.8
12	EXP REALTY	2	40,738,468	186,020	1.7
	All Others		1,113,932,260	202,791	45.5
	Grand Total		<u>2,448,919,504</u>	<u>209,309</u>	<u>100.0</u>

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Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	377	6.4
2	KELLER WILLIAMS-ED	239	4.1
3	KELLER WILLIAMS-GM	159	2.7
4	KEVO PROP SHARTEL	158	2.7
5	METRO FIRST BRITTON	143	2.4
6	KELLER WILLIAMS-NP	124	2.1
7	PREMIUM PROPERTY LLC	110	1.9
8	KELLER WILLIAMS-NOR	102	1.7
9	CENTRAL OK REAL EST	89	1.5
10	PRINCIPAL DEVELOP	88	1.5
11	EXP REALTY	88	1.5
12	METRO B NORMAN MAIN	88	1.5
	All Others	4,085	69.8
	Grand Total	5,850	100.0

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Rank	Company	Dollars	Share
1	KELLER WILLIAMS-NW	88,544,019	7.2
2	KELLER WILLIAMS-ED	68,687,152	5.6
3	PREMIUM PROPERTY LLC	32,367,970	2.6
4	KELLER WILLIAMS-GM	30,963,365	2.5
5	KELLER WILLIAMS-NP	29,487,738	2.4
6	KEVO PROP SHARTEL	29,040,291	2.4
7	METRO FIRST BRITTON	28,386,148	2.3
8	CHURCHILL-B ED 33RD	23,527,716	1.9
9	PRINCIPAL DEVELOP	20,145,491	1.6
10	KELLER WILLIAMS-NOR	18,718,126	1.5
11	EXP REALTY	17,654,849	1.4
12	CENTRAL OK REAL EST	17,169,532	1.4
	All Others	819,767,355	66.9
	Grand Total	<u>1,224,459,752</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	348	5.9
2	KELLER WILLIAMS-ED	233	4.0
3	METRO FIRST BRITTON	193	3.3
4	OKCMAR	189	3.2
5	KELLER WILLIAMS-GM	185	3.2
6	CHAMBERLAIN REALTY	149	2.5
7	KELLER WILLIAMS-NP	132	2.3
8	KEVO PROP SHARTEL	129	2.2
9	EXP REALTY	123	2.1
10	KELLER WILLIAMS-NOR	118	2.0
11	WHITTINGTON REALTY	99	1.7
12	METRO FIRST GREENBRI	96	1.6
	All Others	3,856	65.9
	Grand Total	5,850	100.0

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1	KELLER WILLIAMS-NW	78,096,277	6.4
2	KELLER WILLIAMS-ED	64,410,516	5.3
3	METRO FIRST BRITTON	40,891,943	3.3
4	OKCMAR	38,186,141	3.1
5	KELLER WILLIAMS-GM	35,038,481	2.9
6	KELLER WILLIAMS-NP	31,967,064	2.6
7	CHAMBERLAIN REALTY	29,187,663	2.4
8	KEVO PROP SHARTEL	28,422,582	2.3
9	KELLER WILLIAMS-NOR	24,147,361	2.0
10	BERKSHIRE HAN MAY	23,833,058	1.9
11	EXP REALTY	21,570,244	1.8
12	ERA COURTYARD	19,799,069	1.6
	All Others	788,909,353	64.4
	Grand Total	<u>1,224,459,752</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	725	6.2
2	KELLER WILLIAMS-ED	472	4.0
3	KELLER WILLIAMS-GM	344	2.9
4	METRO FIRST BRITTON	336	2.9
5	KEVO PROP SHARTEL	287	2.5
6	KELLER WILLIAMS-NP	256	2.2
7	CHAMBERLAIN REALTY	232	2.0
8	KELLER WILLIAMS-NOR	220	1.9
9	EXP REALTY	211	1.8
10	OKCMAR	210	1.8
11	WHITTINGTON REALTY	175	1.5
12	METRO B NORMAN MAIN	169	1.4
	All Others	8,063	68.9
	Grand Total	<u>11,700</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	166,640,296	229,849	6.8
2	KELLER WILLIAMS-ED	133,097,668	281,987	5.4
3	METRO FIRST BRITTON	69,278,091	206,185	2.8
4	KELLER WILLIAMS-GM	66,001,846	191,866	2.7
5	KELLER WILLIAMS-NP	61,454,802	240,058	2.5
6	KEVO PROP SHARTEL	57,462,873	200,219	2.3
7	CHAMBERLAIN REALTY	45,128,445	194,519	1.8
8	OKCMAR	43,544,896	207,357	1.8
9	KELLER WILLIAMS-NOR	42,865,487	194,843	1.8
10	EXP REALTY	39,225,093	185,901	1.6
11	BERKSHIRE HA N MAY	39,120,594	240,004	1.6
12	CHURCHILL-B ED 33RD	36,617,716	355,512	1.5
	All Others	1,648,481,697	202,491	67.3
	Grand Total	<u>2,448,919,504</u>	<u>209,309</u>	<u>100.0</u>

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